



INDUSTRYEdge®



We know your business

TRAVELERS CANADA

Travelers Canada. Providing middle-market industries with a competitive edge.

Customized commercial insurance by industry

At Travelers Canada, we believe in the power of expertise. Our employees are known for their unparalleled insurance knowledge and their dedication to their crafts of underwriting, claims and risk control.

In addition to knowing insurance, we also have a deep understanding of the sectors in which we specialize. Many of Canada's top businesses trust Travelers Canada because we appreciate the intricacies of the risks they face and develop solutions to mitigate those risks.

The same level of expertise that enables us to develop solutions for some of Canada's largest and most complex organizations is also available to mid-size companies via IndustryEdge®.

IndustryEdge® – Our knowledge is your edge

IndustryEdge® is a fully integrated business system of underwriting, risk control and claims services tailored to industries where Travelers Canada has a knowledge edge. Each is designed with industry-specific solutions and has the ability to be customized based on your needs.

We conducted extensive research in key Canadian industries to better understand their exposures, and developed broad and customized coverages for mid-size companies within each sector.

When you choose IndustryEdge®, you can be confident that you're getting an industry-specific solution that is flexible enough to meet your unique requirements.

The Travelers Canada difference

Total account solutions – Our comprehensive suite of coverages is coupled with risk control guidance to prevent losses and claims services that are dedicated to evaluating, defending and settling claims.

Account-by-account underwriting – Our underwriters review each account and provide customized coverage solutions that address industry-wide and individual risks.

Financially strong and stable – Travelers Canada is part of The Travelers Companies, Inc., a leading property and casualty insurance company. Travelers has consistent, superior financial strength, is a member of the Dow Jones Industrial Average and is one of FORTUNE Magazine's Most Admired Companies.

Unmatched risk control services – With more than 750 risk management professionals in Canada and around the world, we have the capability and expertise to provide you with information about the risks inherent to your specific industry. Comprehensive risk control tools and resources are available 24/7 via our industry-leading customer portal.

Local claims specialists – Specialists in our regional claims offices in Montreal, Toronto, Calgary and Vancouver know the unique laws and customs of their territory, which leads to better claims resolution.

Seamless cross border solutions – Our cross border solutions are accessible, efficient and proven for Canadian companies with U.S. exposures. Any customer having a U.S. admitted policy with Travelers has the backing of one of the largest commercial insurers in the United States.

WE KNOW YOUR BUSINESS



Contact us or visit travelerscanada.ca to learn more about IndustryEdge®.



travelerscanada.ca

This document is provided for informational purposes only. It does not, and it is not intended to, provide legal, technical or other professional advice, nor does it amend, or otherwise affect, the provisions or coverages of any insurance policy or bond issued by Travelers Insurance Company of Canada and St. Paul Fire and Marine Insurance Company and their subsidiaries and affiliates (collectively "Travelers Canada"). Travelers Canada disclaims all warranties whatsoever.

© 2013 The Travelers Indemnity Company. All rights reserved. Travelers and the Travelers Umbrella logo are registered trademarks of The Travelers Indemnity Company in the U.S. and other countries. M-17109 New 3-13